

# 2015 Annual Report



**InvesTex<sup>®</sup>**  
CREDIT UNION  
*Making Life Better since 1952*

# 2016 Agenda

## Verification of Quorum

Catherine Paraschos,  
Chairperson

## Chairperson's Report

Catherine Paraschos,  
Chairperson

## President's Report

Keith Kearney

## Approval of Minutes of 2015 Meeting

Catherine Paraschos,  
Chairperson

## Report of The Treasurer

Allan Griffin, Jr.

## Unfinished Business

Catherine Paraschos,  
Chairperson

## New Business, Other Than Elections

Catherine Paraschos,  
Chairperson

## Election of Directors

Elliott Lansford

## Adjournment

Catherine Paraschos,  
Chairperson

## Drawing for Door Prizes

Jana (Anders) Gonzales



## Vision Statement

InvesTex Credit Union will develop lasting relationships that promote our members' quality of life and financial well-being.

## Mission Statement

InvesTex Credit Union is dedicated to the highest quality service for its members, while maintaining a solid financial foundation. Our core values reflect the strong character of our members and our growing relationship with them.

## Operational Changes

- The credit union consolidated the credit card products into Gold and Platinum with the Rewards program and without, and added a Gold Secured Credit Card.
- The credit union converted all credit cards and debit cards to the new EMV Chip technology increasing both convenience and security for the credit union membership.
- With the departure of the VP of Accounting, the credit union promoted a new head of the department from within.
- The credit union began the process to implement a core computer system conversion which was completed January 31, 2016. The conversion required that Online Banking, Bill Pay, Mobile Banking (and Check Capture), and the 24/7 Automated Phone System (ARU) also be converted simultaneously as all services interface.
- Various products and services were enhanced including expanding GAP insurance coverage on vehicle loans, student lending portal on the credit union website, and a loan application capability on the mobile banking application.
- The credit union implemented a Defined Benefit Plan as an employment benefit.
- The credit union broke ground and began construction on the new FM1960 Branch and Corporate office August 2015. The address of the new site is 8420 FM 1960 Bypass West Road and is situated between Lee Road and Kenswick Road. The facility will be open and operating in late spring 2016.
- The credit union terminated participation in the Shared Branching Network after determining the cost of that service outweighed its benefits.
- Membership total as of December 31, 2015 is 27,181.

Brookfield Properties, property management for the One Allen Center downtown, finalized their plans to remodel One Allen Center, affecting various tenants in the building, including InvesTex Credit Union. As a result, the credit union's branch office in the One Allen Center was closed as of October 30, 2015.

Management continues to review and implement security enhancements on all services offered to protect the integrity and privacy of member financial information.

## Board of Directors Term Expiration Dates

As of 12/31/2015

### Catherine Paraschos

(Position 2) – Chairperson – April 2018

### Dr. Bob Williams

(Position 3) – Vice Chair & Building  
Committee Chair – April 2018

### Dorethea Pickens

(Position 5) – Secretary & Supervisory  
Committee Chair – April 2016

### Allan Griffin Jr.

(Position 9) – Treasurer, ALCO,  
Compensation Chair – April 2017

### Elliott Lansford

(Position 1) – Director  
Nominating Committee Chair – April 2018

### Stephen Havemann

(Position 7) – Director – April 2016

### Phyllis Kennedy

(Position 8) – Director – April 2016

### Teresa Dossman

(Position 6) – Director – April 2016

### Jim Woodward

(Position 4) – Director – April 2016

## Management

### Keith Kearney

CEO/President

### Debra Weir

Executive Vice President

### Jana (Anders) Gonzales

Vice President Business and  
Community Development

### Gary Hugo

Vice President Branch Administration

### Martha Mireles

Vice President Lending

### Kelly Payne

Vice President Human Resources

### Gail Russell

Vice President Operations

### John Tomson

Vice President Information Technology

### Bridgett Sanders

Assistant Vice President  
Lending



New FM 1960 Branch



1952

Aldine Teachers Credit Union  
was established by W.W. Thorne,  
Superintendent of Aldine ISD



1973

Membership expanded to include  
North Harris County Junior College,  
Humble ISD & Spring ISD



1976

Main Office built by  
Aldine High School students



1985

Drive-thru lanes added  
to the Main Office



2000

Remote services such as FREE online  
banking, bill pay, and call center  
services were introduced



2002

Membership reaches 13,000



2004

Name changed to InvesTex Credit  
Union to reflect the growing field of  
membership.



2005

Membership expanded to include  
the geographical area of Lone Star  
College System.



# InvesTex Credit Union Minutes of the 2015 Annual Meeting

April 23, 2015

Directors present were Catherine Paraschos, Roy Smith, Dottie Pickens, Teresa Dossman, Elliott Lansford, Allan Griffin and Dr. Bob Williams. Committee members B. Jack Wilson, Dan Calvert and Phyllis Kennedy attended as did the credit union management team, various employees and members of the credit union.

Jana Gonzales, VP of Business and Community Development, welcomed members in attendance and introduced the Board of Directors and CEO.

Mrs. Gonzales led the attendees in the Pledge of Allegiance, the Texas Pledge of Allegiance and the invocation, after which dinner was served.

Mrs. Gonzales announced the six scholarship winners: Jessica Murski, Magnolia ISD, Magnolia HS (unable to attend); Shantelle Martinez, Houston ISD, Jefferson Davis HS; Ashley Fountain, Klein ISD, Klein Collins HS; Olivia Watkins, Klein ISD, Klein Forest HS; Cassidy Dixon, Humble ISD, Humble HS and Tomas Gonzales, Aldine ISD, Nimitz HS (Lewis Adcock Scholarship recipient). Each winner present was introduced to the members in attendance and presented their scholarship by the Chairperson of the Board, Ms. Catherine Paraschos and the President/CEO, Mr. Keith Kearney.

The annual meeting was officially called to order at 7:40 pm. The Board Chairperson, Catherine Paraschos, ascertained that a quorum was present as required. She recognized the Board of Directors, the credit union staff and the members. Ms. Paraschos then presented the Chairperson's Report. She expressed her pleasure at watching the credit union grow and change in the years since becoming a Board member, in particular, the advances in technology. While InvesTex Credit Union would continue to offer its members the best mix of products and services available, the most valuable asset to the membership remains the personal service extended by the staff. Ms. Paraschos ended her presentation by reiterating that InvesTex Credit Union remains a financially solid and sound institution.

Ms. Paraschos called on Mr. Keith Kearney, CEO, to present the President's Report. Mr. Kearney first thanked the Board for their support and recognized the staff - especially his management team - and thanked the members in attendance with a special recognition to the parents of the scholarship winners. Mr. Kearney noted that InvesTex Credit Union has been serving members for 63 successful years. During that time, the credit union has been a committed partner in the community as evidenced by its 15 Adopt-A-Schools in addition to staff members which serve on the boards of three education foundations and school districts. Mr. Kearney discussed new products and services implemented in 2014, some of which included a partnership with SWBC to provide financial planning; upgrading the credit union's website for a fresh new look and creating a rewards program - UChoose - for the debit card. Mr. Kearney noted that the credit union has several major projects scheduled in 2015 which include a data processor conversion and construction on a new corporate office/branch located on FM 1960. Mr. Kearney discussed regulatory changes which challenge the credit union industry and concluded his report citing InvesTex Credit Union's Vision and Mission Statement.

Ms. Paraschos presented the Annual Meeting Minutes from 2014 for review. Upon motion by Elliott Lansford, seconded by Dottie Pickens, it was unanimously voted to accept the minutes of the 2014 Annual Meeting as presented.

Ms. Paraschos called on Allan Griffin to present the Treasurer's Report. Mr. Griffin noted in 2014 the credit union reflected strong overall growth in assets, loans, deposits and membership. In addition, the credit union's capital position continues to be exceptionally strong at 9.37% as of December 31, 2014. He advised the members that the continuing financial strength of the credit union is detailed in the Annual Report and stands as presented. Upon motion by Allan Griffin, seconded by Elliott Lansford, it was unanimously voted to accept the Treasurer's report as presented.

Ms. Paraschos asked if there was any Unfinished Business. There was none.

Ms. Paraschos asked if there was any New Business (other than Elections). There was none.

Ms. Paraschos called on Allan Griffin to give the nominating committee report. Mr. Griffin first thanked the credit union management as well as his committee members Roy Smith and Ellis Kuehn. Mr. Griffin then presented Elliott Lansford (Position #1), Catherine Paraschos (Position #2) and Dr. Bob Williams (Position #3) for re-election. Mr. Griffin explained that there were no nominations by petition as required by the election rules. Therefore, the nominees will be elected by acclamation. Upon motion by Allan Griffin, seconded by Teresa Dossman, it was unanimously voted to accept the election of the nominees as presented by acclamation.

Upon motion by Teresa Dossman, seconded by Dottie Pickens, the meeting was declared adjourned at 8:22 pm.

# Treasurer's Report

InvesTex Credit Union completed another successful year in 2015 and we are looking forward to an outstanding 2016. Although the world continues to be filled with economic and social challenges, your credit union focuses on our growing communities, providing extremely low loan rates, competitive deposit rates as well as great promotions to assist over 27,000 members in achieving their financial goals.

Among the many accomplishments over the year just ended, the Credit Union implemented the new EMV Chip Technology in all credit union debit and credit cards. This new technology is extremely beneficial in the fight against plastic card fraud. In late 2014 and throughout 2015 the credit union began the process to implement a full core computer system conversion providing updated technology improving internal controls, overall efficiency, member service, and building on the growing strength of the credit union. As part of the system conversion, the credit union also converted Online Banking, Bill Pay, Mobile Banking and Check Capture, and the 24/7 Automated Phone system.

The year reflected strong overall growth in assets, loans, deposits, and membership during 2015. Signature and Vehicle loans led the way with 28.75% and 11.65% growth over 2014, respectively. The credit union continues to expand mortgage and home equity lending by providing low closing costs, low loan rates and flexible terms resulting in more than \$15.3 million in well underwritten mortgage loans and \$4.2 million in home equity loans. Overall the credit union's assets grew 2.92% while deposits grew 3.06%.

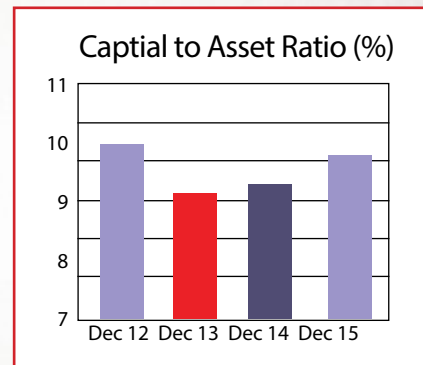
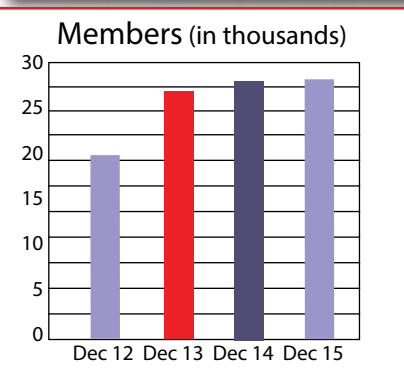
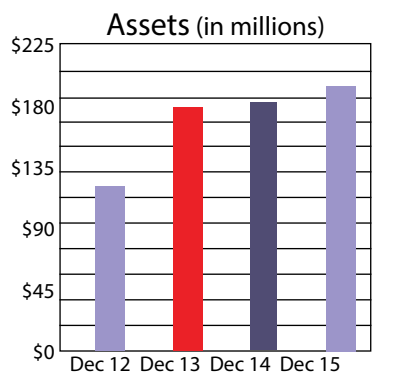
Planning for the next branch and corporate office at 8404 FM 1960 Bypass West Road began in 2012. Designs and cost estimates were completed and the credit union celebrated the ground breaking August 2015. If all goes well, and we expect it will, the new branch and corporate office will open May 2016. The current Aldine Bender branch, as one of our busiest branches, will remain in its current location continuing to serve the members in that area. Exciting plans are underway to remodel the interior of the Aldine Branch in 2016 significantly improving the lobby service area and other important aspects of branch security and amenities. InvesTex CU currently provides 5 full-service branch locations that deliver competitively priced products to serve the membership. The new FM 1960 location will be the 6th branch. InvesTex CU's current fixed asset activity supports a Fixed Asset ratio of 4.29% remaining within regulatory requirements. Attached are the Statement of Condition and the Operating Statement for the past two years ended December 31, 2014 and 2015. The credit union's capital position continues to be exceptionally strong at 9.78% up from 9.37%, and the Return on Average Assets is at .72% up from .50% in the prior year.

InvesTex Credit Union enlisted the services of CliftonLarsonAllen LLP to conduct the Supervisory Committee Annual Review of the books and records of the credit union for the 12-month period ended March 31, 2015. The review was accomplished in accordance with the National Credit Union Administration Rules and Regulations and the Federal Credit Union Act. The Texas Credit Union Department also performed an examination of InvesTex Credit Union as of December 31, 2015, and we are pleased to report that the credit union continues to be a strong and efficiently managed institution.

We would like to take this opportunity to thank our members for their continued loyalty and support and ask you to share the news of the great things going on at InvesTex. It is because of you that we continue to grow and be successful. We would also like to express our appreciation to the credit union staff for all their hard work serving the best interests of our members. Each and every year we work to help our members achieve financial success. When our members are financially sound, the credit union is financially sound! "Investing in Texas by Investing in You!"

Thank you,

Allan Griffin, Jr.  
Treasurer



**2005**  
First two branches were deployed:  
Cypresswood and Atascocita



**2006**  
Membership reaches 14,500



**2006**  
Mortgage products were  
introduced to the membership



**2007**  
Implemented the "Adopt-A-School"  
program



**2007**  
Enhanced security for online  
banking users



**2007**  
Merger with Associates  
Mutual Credit Union expanded  
membership to almost 20,000



**2008**  
Tomball Grand  
Opening



**2009**  
Deployed Disaster  
Recovery Site  
(Tomball)



# Statement of Condition

As of December 31

ASSETS	2015	2014
LOANS TO MEMBERS	100,883,228	94,310,361
ALLOWANCE FOR LOAN LOSSES	(463,576)	(381,615)
TOTAL ACCOUNTS RECEIVABLE	79,820	214,006
CASH IN BANK/ON HAND	2,862,420	3,549,342
INVESTMENTS	66,070,742	71,922,313
ALL OTHER ASSETS	14,556,039	9,150,037
<b>TOTAL ASSETS</b>	<b>183,988,672</b>	<b>178,764,445</b>
<b>LIABILITIES</b>		
ACCOUNTS PAYABLE	1,747,298	1,534,779
<b>TOTAL LIABILITIES</b>	<b>1,747,298</b>	<b>1,534,779</b>
<b>EQUITY</b>		
MEMBER SHARES	165,437,042	160,527,451
MEMBER CAPITAL	16,804,332	16,702,215
<b>TOTAL EQUITY</b>	<b>182,241,375</b>	<b>177,229,666</b>
<b>LIABILITIES + EQUITIES</b>	<b>183,988,672</b>	<b>178,764,445</b>

# Operating Statement

As of December 31

INCOME		
INCOME FROM LOANS	4,699,286	4,601,549
INVESTMENT INCOME	1,651,651	1,465,277
OTHER INCOME	3,834,203	3,924,310
<b>TOTAL INCOME</b>	<b>10,185,140</b>	<b>9,991,136</b>
<b>EXPENSE</b>		
OPERATIONS EXPENSES	8,014,292	8,143,879
LOAN LOSSES	554,026	265,000
OTHER EXPENSES	262,630	325,177
<b>TOTAL EXPENSES</b>	<b>8,830,947</b>	<b>8,734,057</b>
<b>NET BEFORE DIVIDENDS</b>	<b>1,354,193</b>	<b>1,257,079</b>
<b>DIVIDENDS</b>		
TOTAL SHARES	68,858	70,246
TOTAL CHECKING	29,356	31,795
TOTAL IRA SHARES	58,788	72,490
TOTAL IRA	35,742	41,906
TOTAL CERTIFICATES	141,669	187,347
<b>TOTAL DIVIDENDS</b>	<b>334,412</b>	<b>403,784</b>
<b>NET AFTER DIVIDENDS</b>	<b>1,019,781</b>	<b>853,295</b>
<b>GAIN (LOSS) ON SELL OF INVESTMENTS</b>	<b>0</b>	<b>3,900</b>
<b>DISPOSITION OF ASSETS</b>	<b>4,256</b>	<b>0</b>
<b>OTHER NON-OP GAIN (LOSS)</b>	<b>294,762</b>	<b>25,235</b>
<b>TOTAL NON-OP INC/EXP</b>	<b>299,017</b>	<b>29,135</b>
<b>NET INCOME</b>	<b>1,318,799</b>	<b>882,430</b>

## We Are Happy to Help!

Atascocita  
Springs  
Elementary/  
Humble ISD



Bernshausen  
Elementary/  
Klein ISD



Helms Elementary/  
Houston ISD



Grantham  
Middle School/  
Aldine ISD

Hinojosa EC Pre-K/  
Aldine ISD



Lewis  
Elementary/  
Spring ISD



Park Lakes  
Elementary/Humble  
ISD

Willow Creek  
Elementary/  
Tomball ISD



Vine EC  
Pre-K/  
Aldine ISD



**2011**  
New flagship branch  
built in the Heights



**2012**  
Atascocita Building  
and Mobile Banking  
introduced



**2013**  
Merger with StarTrust  
Federal Credit Union  
expanded membership  
to almost 27,000



**2014**  
Implemented  
Full eBranch



**2015**  
Broke Ground on the  
New FM 1960 Branch/  
Corporate Office

## Hours of Operation

### Lobby Hours

Monday-Friday (except Thursday)  
8:30am to 5:00pm

### Thursday

9:00am to 5:00pm

### Saturday

8:30am to 3:00pm

### Drive-Thru

#### Monday-Friday

Aldine Branch: 7:00am to 6:00pm  
All Other Branches: 8:30am to 6:00pm

#### Saturday

All Branches: 8:30am to 3:00pm

## Contact Information

Office .....281.449.0109  
Toll-Free.....866.449.0109  
Fax.....281.449.3649  
Audio Response .....281.442.4917  
Toll-Free Audio Response ....866.298.4917  
Website .....InvesTexCU.org  
Email..... Info@InvesTexCU.org

## Locations

### **Aldine Branch**

905 Aldine Bender  
Houston, Texas 77032

### **Cypresswood Branch**

230 Cypresswood Drive, Suite H  
Spring, Texas 77388

### **Atascocita Branch**

5212 Atascocita Road  
Humble, Texas 77346

### **Tomball Parkway Branch**

24922 Tomball Parkway, Suite 100  
Tomball, Texas 77375

### **NLW-Heights Branch**

1614 N. Durham Dr.  
Houston, Texas 77008

### **Opening Late Spring 2016**

#### **New FM 1960 Branch**

8404 FM 1960 Bypass West Road  
Humble, Texas 77338

### **eBranch**

Monday-Friday: 7:30am to 6:00pm  
Saturday: 8:30am to 3:00pm



This credit union is  
federally insured by the  
National Credit Union  
Administration.